

# Bookstore Order Form

Stock #	Qty.	<b>Popular Bookstore Publications</b>	\$Price	Total
AC1		Acquiring & Managing Resources for the Farm Business	9.00	
BU1		Building a Sustainable Business: A Guide to Developing Business Plan for Farms...	19.95	
FA1		Farming Alternatives: A Guide to Evaluating Feasibility of New Farm-Based Enterprises	9.00	
FI1		Finding the Niche: Case Studies of Beginning Small-Scale Farmers	5.00	
GE1		Getting Established in Farming	9.00	
LE1		Legal Guide for Direct Farm Marketing	20.00	
MA1		Making Your Small Farm Profitable	19.95	
MA2		Marketing on the Edge: A Marketing Guide for Progressive Farmers	35.00	
MA3		Marketing to New Natural Consumer: Understanding Trends in Wellness	39.95	
NE1		New American Farmer: Profiles in Agricultural Innovation	19.00	
PA1		Pastured Poultry Profits	35.00	
SA1		Salad Bar Beef	35.00	
SH1		Sharing the Harvest	24.95	
SM2		Small Scale Food Entrepreneurship: A Technical Guide for Food Ventures	15.00	
SM3		Small-Scale Livestock Farming	18.95	
SU1		Sustainable Vegetable Production from Start-Up to Market	38.00	
US1		Used Farm Equipment: Assessing Quality, Safety & Economics	9.00	
YO1		You Can Farm: An Entrepreneur's Guide to Start & Succeed in a Farming Enterprise	35.00	
VI1		Farmers & Their Diversified Horticultural Marketing Strategies (Video)	19.00	
<b>Selected NESFI Publications</b>				
GNF2		Listening to New Farmers: Findings from New Farmer Focus Groups	4.00	
NES1		DACUM Occupational Profile for Northeast Small-Scale Farmer	6.00	
NES2		DACUM Occupational Profile for On-Farm Mentor	6.00	
NES3		Exploring the Small Farm Dream: A Decision-Making Workbook	25.00	
NES4		Farming in Wetland Resource Areas	15.00	
NES5		Farmland Transfer & Protection in N. E.: Guide for Entering & Exiting Farmers	15.00	
NES6		Holding Ground: A Guide to Northeast Farmland Tenure & Stewardship	25.00	
NES7		On-Farm Strategies to Protect Water Quality	10.00	
NES8		Passively Aerated Windrow (PAWS) System of Composting	8.00	
NES9		On-Farm Composting: Massachusetts Farmers Speak Out (Video)	10.00	
NES10		Cultivating a New Crop of Farmers: Is On-Farm Mentoring Right for You & Your Farm?	20.00	
NES11		The On-Farm Mentor's Guide--practical approaches to teaching on the farm	35.00	
			Sub-Total:	
		Sales tax = 5% of total order for MA residents only	Sales Tax:	
		Shipping charges: \$.01-\$25 = \$2 \$25.01-\$50 = \$5 \$50.01-\$100 = \$8	Shipping:	
		<i>Explorer Course Providers: please contact Warren @ 413 323 4531</i>	<b>TOTAL:</b>	

10-Jan

Please make check out to NESFI Bookstore and mail to: NESFI, PO Box 608, Belchertown, MA 01007.

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